



CATAPULT

BSBFRA505

Manage closure of a franchise

Table of Contents (Extract)

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<https://catapultlearning.com.au/product/BSBFRA505/>

Trainer/assessor guide

BSBFRA505

Manage closure of a franchise

Welcome to this unit of study

This unit describes the skills and knowledge required to manage the closure of a franchise or to transfer it to a new franchisee, or to take action to prevent a closure being executed.

It applies to individuals with a well-established, sound theoretical knowledge base in franchising who are proficient in using a range of specialised technical and managerial techniques to undertake the closure of a franchise or transfer to a new franchisee.

It may be undertaken as:

- » part of a formal qualification nationally recognised through the Australian Qualifications Framework (AQF)
- » a stand alone unit
- » part of a formal skill set

About this trainer/assessor guide	4
Learning resource.....	5
Topic 1: Investigate and implement alternatives to closure	5
Discuss, document and analyse reasons for closure	5
Use lessons learned to arrive at alternative strategies.....	11
Research and negotiate alternative strategies.....	16
Assess feasibility of transferring franchise.....	23
Implement alternative arrangements to closure.....	27
Check your understanding	31
Topic 2: Determine roles and responsibilities in closure or transfer of franchisee.....	33
Determine roles and responsibilities in closure	33
Negotiate process for closure with stakeholders	38
Allocate responsibilities for effecting closure	41
Negotiate closing date with stakeholders	45
Check your understanding	49
Topic 3: Implement plan for closure or transfer	51
Communicate closing date to stakeholders.....	51
Carry out disposal of assets	54
Facilitate financial settlements.....	56
Implement arrangements for closure or transfer	63
Dispose of intellectual property.....	65
Undertake checks to ensure the process has been completed according to plan	68
Check your understanding	71
Topic 4: Review implications for franchise operations	73
Analyse implications from closure or transfer	73
Identify and recommend improvements.....	76
Check your understanding	77
References.....	79
Assessment workbook	81
Unit information	83
What is competency-based assessment?.....	84
How will my competency be assessed?.....	85
Assessment agreement	86
Foundation skills checklist.....	87
Skills recognition.....	88
Topic 1: Investigate and implement alternatives to closure	89
Topic 2: Determine roles and responsibilities in closure or transfer of franchisee.....	90
Topic 3: Implement plan for closure or transfer	91
Topic 4: Review implications for franchise operations.....	92

Knowledge questions	93
Topic 1: Investigate and implement alternatives to closure	94
Topic 2: Determine roles and responsibilities in closure or transfer of franchisee	100
Topic 3: Implement plan for closure or transfer	106
Topic 4: Review implications for franchise operations	113
Topic 5: Specific knowledge evidence	115
Performance tasks.....	116
Third party evidence collection agreement	117
Topic 1: Investigate and implement alternatives to closure	118
Topic 2: Determine roles and responsibilities in closure or transfer of franchisee	119
Topic 3: Implement plan for closure or transfer	120
Topic 4: Review implications for franchise operations	122
Completion record.....	124
Unit mapping and assessment checklist	125
Trainer/ assessor user instructions.....	127

About this trainer/assessor guide

Learning resource

The learning resource is divided into the following topics:

- » Investigate and implement alternatives to closure
- » Determine roles and responsibilities in closure or transfer of franchisee
- » Implement plan for closure or transfer
- » Review implications for franchise operations

Each topic provides information to help you gain the skills and knowledge required to perform the work tasks to which they refer. Read the information and practise the skills described. You should also take the opportunity to undertake additional independent research. Your trainer/assessor may also provide supplementary information including interpretation of the contents of this resource.

At the end of each topic is:

- » a set of true or false questions
- » a set of multiple choice questions

These questions provide an opportunity to check your understanding and progress. They are self-marking and do not form part of the assessment for the unit.

Assessment workbook

To have this unit recognised as a formal qualification you need to have your skills and knowledge assessed. The assessment workbook provides:

- » information on competency-based assessment
- » instructions on how you will be assessed
- » assessment tools to assess your competence
- » instructions on how to complete the assessment tasks within each assessment tool

To be assessed as competent you need to provide evidence that you have the skills and knowledge to undertake the requirements of this unit. This assessment of competency is made by a qualified trainer/assessor from a registered training organisation. You must complete all the assessments as directed by your trainer/assessor to the required standard. It is not necessary to work through the guide in the order in which it is written. However this is at the discretion of your trainer/assessor.

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